

MHEC SLED Contract #MHEC -12152020 Contract Term: 12/15/2020 – 1/31/2024

MHEC is a legislatively established interstate compact with board contracting authority serving as a lead public agency on behalf of its Member States in collaboration with a committee of subject matter experts.

The contract with **HPE** is an award pursuant to HPE's response to: MHEC competitive solicitations ("Bids") for MHEC Virtualization & Data Center Modernization MHEC-RFP-03092020 dated March 9, 2020.

Contract Benefits

- There are no membership fees for you to pay to use our contracts. Each state pays the membership on your behalf.
- An open competitive solicitation of request for proposals, following public procurement best practices, for end-to-end solution providers. One contract for a total solution with one purchase order.
- Pre-negotiated terms & conditions defining the scope of offering, covering public entities procurement requirements, the business terms of the transaction, software licensing, and option to amend the contract to meet institution's needs.

MHEC Procures Information Technology

- Fair and open public competitive bidding process
- Prepared and evaluated by subject matter experts
- Award based on criteria and applicable law

MHEC Enters into Master Agreements (One-Stop Shop)

- Defined eligible entities
- Negotiated terms and conditions, licensing, and pricing
- Ability to amend to conform to entity's specific needs

MHEC Manages the Contract

- Vendor management and business reviews
- Education and awareness
- Contract compliance and performance

Benefits Cont.

Turn-Key Solution with Options

- Integrates easily with institutions procurement process
- Flexible contract for amending terms and negotiating additional discounts
- Generates the best quality and economic value to fit institutional needs

End-to-End Solution

- Transparent products, services, and guarantees
- Flexible options to meet business requirements
- Designed to be adaptable as the technology evolves

Eligible Product

- ✓ Industry Standard Servers
- ✓ HPE Software & Solutions
- ✓ Converged Systems
- ✓ Business Critical Servers
- ✓ Storage Solutions
- ✓ HPE Services
- ✓ HPE Aruba Networking
- ✓ Enterprise Security Products
- ✓ As a Service Offerings

Eligibility

Eligible Entity

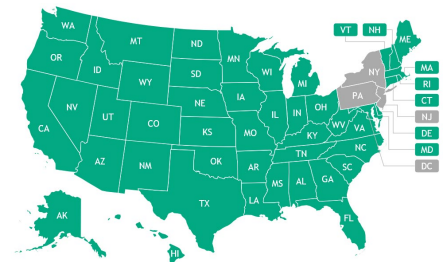
- Work directly with vendor/partner
- No additional membership requirements
- Minimum discount pricing
- Access to contracts awarded through full and open competition
- Expedites procurement process
- Minimizes burden on administrative resources

SLED Eligible Organizations

- ✓ Higher Education > 3,000
- ✓ K-12 Districts and Schools > 10,000
- ✓ Cities, Counties, and Local Subdivisions > 26,000
- ✓ State Government =47

Eligible Member States by Compact

- **MHEC** – IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI
- **NEBHE** – CT, NH, ME, MA, RI, VT
- **SREB** – AL, AR, DE, FL, GA, KY, LA, MD, MS, NC, OK, SC, TN, VA, WV
- **WICHE** – AK, AZ, CA, CO, HI, ID, MT, NV, NM, OR, UT, WA, WY, U.S. Pacific Territories and Freely Associated States



MHEC Resources

MHEC Contract and Eligibility

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SREB Eligibility Questions

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HPE Questions?

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WICHE Eligibility Questions

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NEBHE- Eligibility Questions

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Additional information can be found at:

- [Contract Documents](#)
- [HPE Contract Highlights](#)

Frequently Asked Questions

Q. Where can I find information about the contract?

A. Check the contract's home page at <https://www.mhec.org/contracts/technology> for specific contract terms. In all cases price lists or discount schedules are also available.

Q. What do I have to do to become a member of MHEC?

A. Nothing is needed if your state is already a member of MHEC or your state is eligible through one of the other interstate compacts: the New England Board of Higher Education (NEBHE), the Southern Regional Education Board (SREB), or the Western Interstate Commission for Higher Education (WICHE).

Q. Is there a MHEC membership fee?

A. Yes, but your state pays it on your behalf. There are no membership fees for you to pay to use MHEC contracts, but MHEC does collect a fee from the vendor when institutions use their contracts.

Q. Can I still use your contracts even though I'm required to use an RFP?

A. Yes. Because MHEC is an instrumentality of state government in each of its member states and state government funds the organization, its contracts must adhere to the purchasing policies of the member states.